



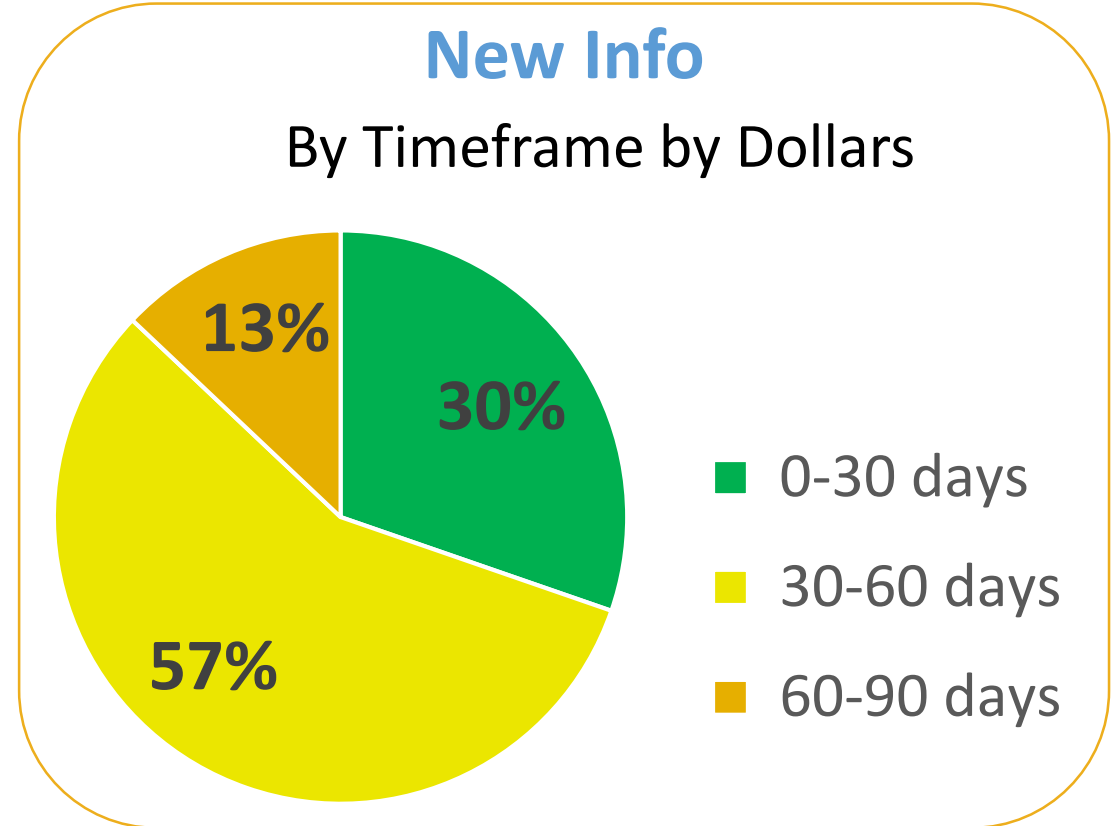
**SPARK Taskforce**  
**Executive Committee Meeting**  
**August 3, 2020**

# Agenda

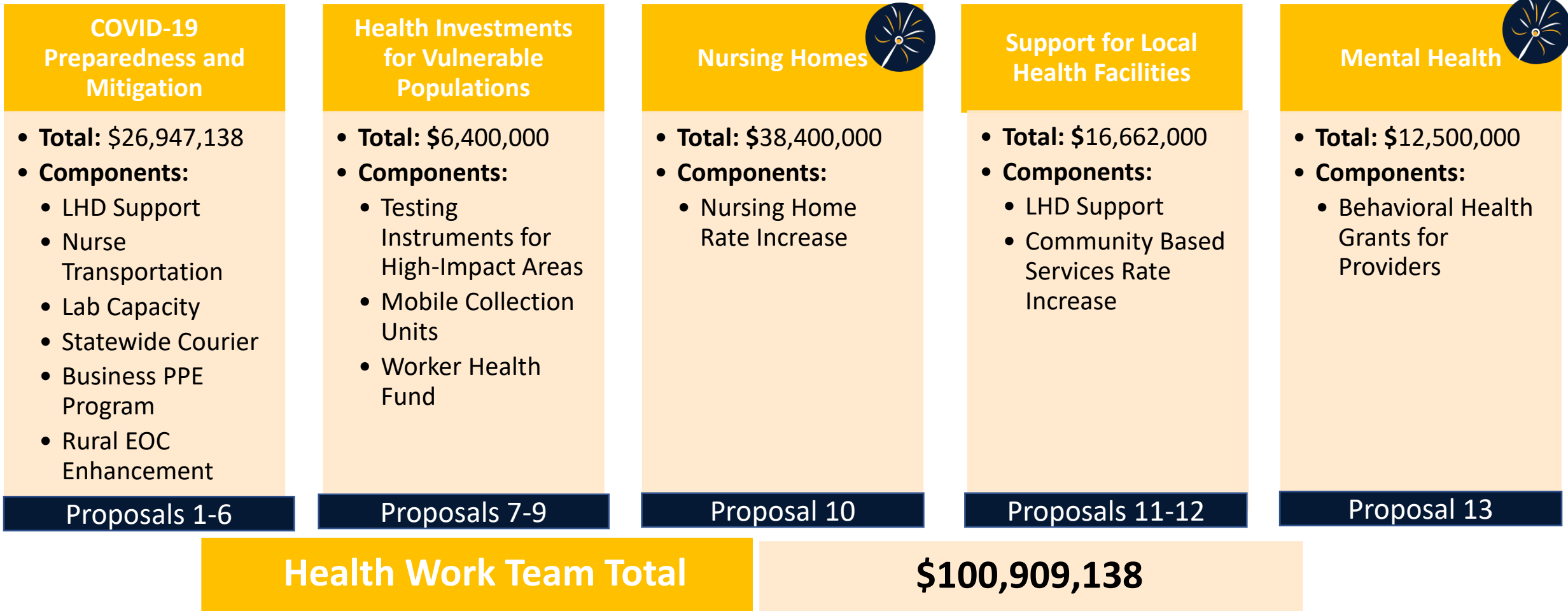
- |   |   |
|---|---|
| 1. Meeting Called to Order              | <b>Lyle Butler, Chair</b>   |
| 2. State Finance Council Meeting Update | <b>Lyle Butler, Chair</b>   |
| 3. Update                               | <b>David Toland, Secretary of Commerce,<br/>SPARK Steering Committee Member</b> |
|   | <b>Dr. DeAngela Burns-Wallace, Secretary of<br/>Administration</b>              |
| 4. Schedule & Implementation Process    | <b>Julie Lorenz, Executive Director</b>   |
| 5. Committee Input on Process           | <b>Committee Discussion</b>   |
| 6. Round 3 Considerations               | <b>Julie Lorenz, Executive Director</b>   |
| 7. Adjournment                          | <b>Lyle Butler, Chair</b>   |

# Round 2 Proposals Summary

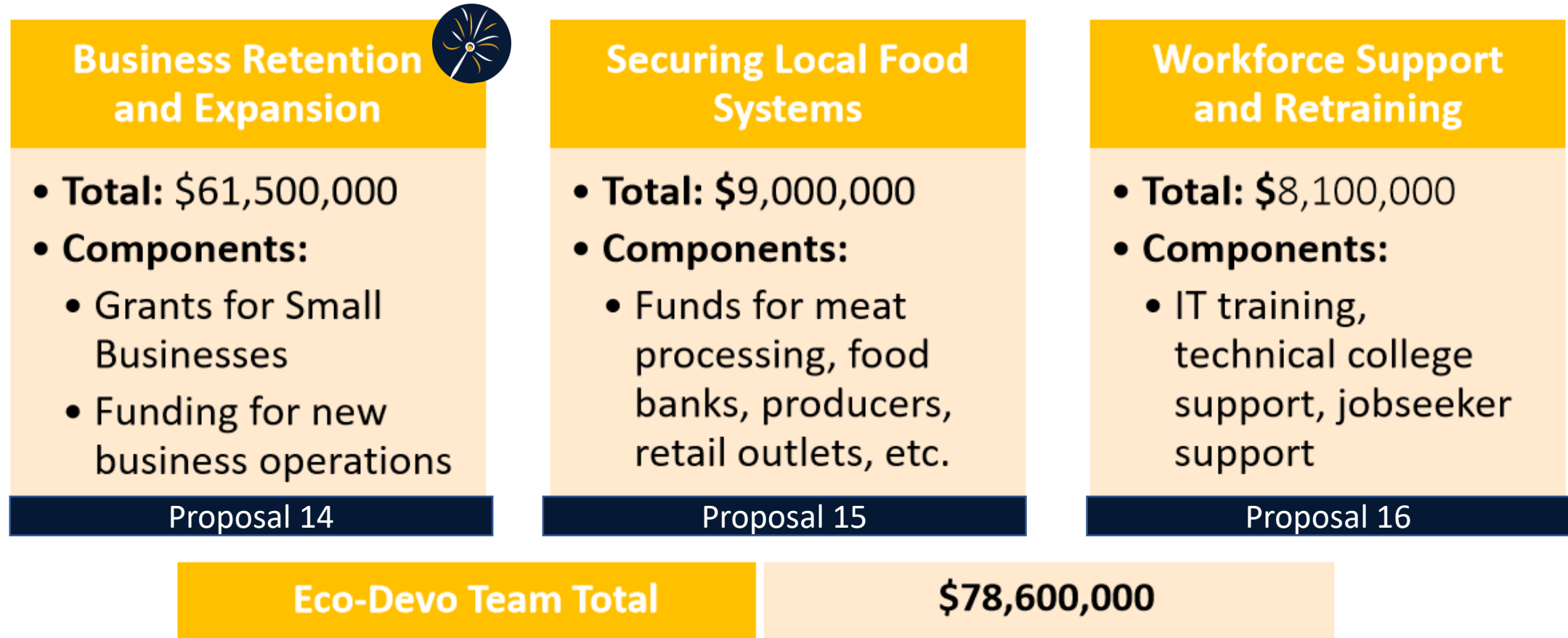
	Total
Public Health	\$100,909,138
Economic Development	\$78,600,000
Connectivity	\$60,000,000
Education	\$74,935,773
<b>TOTAL</b>	<b>\$314,444,911</b>



# Public Health Proposal Spending Overview



# Economic Development Proposal Spending Overview



# Education Proposal Spending Overview

## Early Childhood Investments

- **Total:** \$9,993,750
- **Components:**
  - Early Childhood Education Consultant Network
  - Early Childhood Educator Health Fund
  - Technology for Families

Proposals 19-21

## Higher-Education

- **Total:** \$55,542,023
- **Components:**
  - Funds for PPE, continuity of instruction, health services, public health facility improvements, aid, etc.

Proposal 22

## Community and Technical Colleges

- **Total:** \$9,400,000
- **Components:**
  - PPE, technology costs, and other critical re-opening and remote instruction costs

Proposal 23

**Education Team Total**

**\$74,935,773**

# Connectivity Proposal Spending Overview

## Broadband Infrastructure Investments



- **Total:** \$50,000,000
- **Components:**
  - Grants for broadband development to areas unable to access 25/3 Mbps

Proposal 17

## Provider Partnership Support

- **Total:** \$10,000,000
- **Components:**
  - Assistance for low income populations through partnerships with ISPs

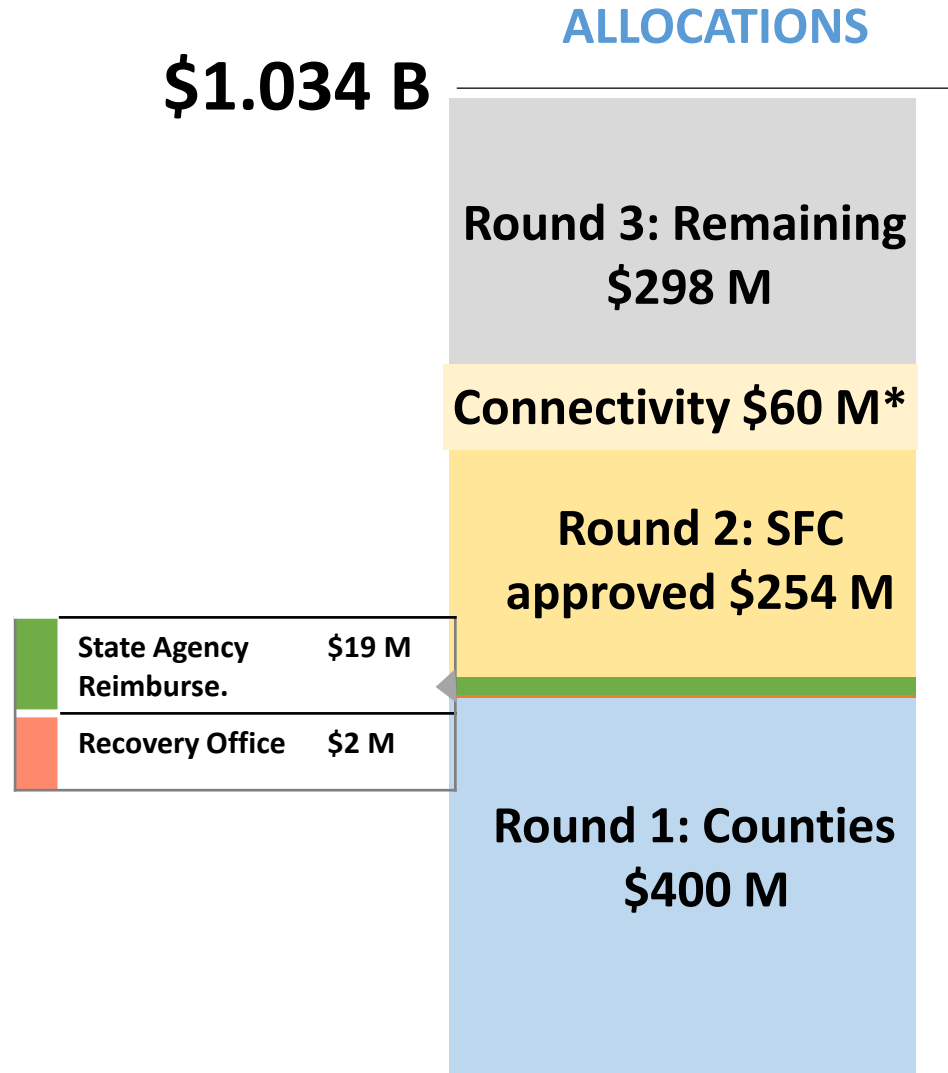
Proposal 18

**Connectivity Team Total**

**\$60,000,000**



# Investment Tracking: Allocations



\*pending SFC approval



Round 2 Proposals include mix of transfers, applications

See handout for more information

Note it's a work in progress

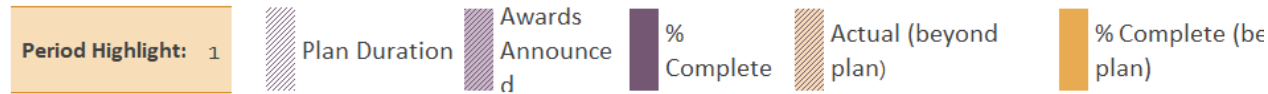
See Process Column for more details

Fund 2 Proposals Summary										
Team	#	Proposal	Status	Draft Proposed Process	Target/Priority	Cost	Timeframe	Agency	Agency POC	Page #
Public Health	1	Contact Tracing	Requires a sub-contract with hiring agency + a few hiring positions at KDHE	8/10 - Onboard 25 contact tracers, 8/24 - onboard additional 25 tracers	COVID-19 Preparedness & Mitigate Efforts	\$ 2,800,000	0-30 days	KDHE	Liz Dunn, KDHE	6,7
Public Health	2	Cars for Nurses	Direct Transfers	8/31 - Vehicles ordered, 9/15 - LHD grants	COVID-19 Preparedness & Mitigate Efforts	\$ 34,138	0-30 days	KDHE	Liz Dunn, KDHE	8, 9
Public Health	3	Lab Capacity	Direct Transfers	<b>Equipment</b> - 8/14 - Place Orders and funds encumbered 10/30 - Final invoices for equipment received and payment vouchers issued <b>Supplies</b> 8/14 - Place orders for Sept, Oct, Nov, Dec. 9/15, 10/15, 11/15, 12/15 - Shipments and Invoices. <b>Staffing</b> 8/7- Begin recruitment process 9/15 - most staff to be onboarded. 10/2 - 11/27 - Staff paid	COVID-19 Preparedness & Mitigate Efforts	\$ 20,743,000	60-90 days	KDHE	Myron G., KDHE	10,11
Public Health	4	Statewide Courier	Direct Transfers	8/7 - Write project plan.8/14 - Initiate purchases or requests for proposals.9/15 - Establish Contracts or pay invoices for equipment/supplies for courier.10/1 - Begin offering Courier Services	COVID-19 Preparedness & Mitigate Efforts	\$ 500,000	30-60 days	KDHE	Liz Dunn, KDHE	12,13
Public Health	5	Business PPE Program	Requires an application process to determine who is eligible for "last-resort" PPE. KDEM needs to work with Commerce and KDHE to identify high-impact sectors. Application has not been	TBD	COVID-19 Preparedness & Mitigate Efforts	\$ 1,250,000	30-60 days	KDEM	Bryan Murdie, KDEM	14,15

# Ongoing to tracking to monitor progress, ensure accountability

## CARES Program Schedules

Select a period to highlight at right. A legend describing the charting follows.



Proposal Number	Category	Owner	ACTIVITY	PLAN START	Program Duration	Awards Announced/ Orders Placed	Funding received by awardee/ Invoices	PERCENT COMPLETE	Weeks - Beginning 8/3																					
									1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
1	Public Health	Liz Dunn, KDHE	Contact Tracing	1	4	n/a	1	0%	[Gantt bar for Proposal 1: Plan Duration from week 1 to 4]																					
2	Public Health	Liz Dunn, KDHE	Cars for nurses	1	6	n/a	1	0%	[Gantt bar for Proposal 2: Plan Duration from week 1 to 6]																					
3	Public Health	Myron G., KDHE	Lab Capacity	1	12	n/a	1	0%	[Gantt bar for Proposal 3: Plan Duration from week 1 to 12]																					
4	Public Health	Liz Dunn, KDHE	Statewide Courier Business PPE	1	10	6	9.5	0%	[Gantt bar for Proposal 4: Plan Duration from week 1 to 10; Awards Announced from week 6 to 10; Actual from week 10 to 14]																					
5	Public Health	Bryan Murdie, KDEM	Program	1	8	TBD	TBD	0%	[Gantt bar for Proposal 5: Plan Duration from week 1 to 8]																					
6	Public Health	Bryan Murdie, KDEM	EOC Enhancement Testing	1	8	TBD	TBD	0%	[Gantt bar for Proposal 6: Plan Duration from week 1 to 8]																					
7	Public Health	Myron G., KDHE	Instruments	1	9	3	9	0%	[Gantt bar for Proposal 7: Plan Duration from week 1 to 9; Awards Announced from week 3 to 9; Actual from week 9 to 11]																					
8	Public Health	Myron G., KDHE	Mobile Collection Worker Health	1	11	2	11	0%	[Gantt bar for Proposal 8: Plan Duration from week 1 to 11; Awards Announced from week 3 to 11; Actual from week 11 to 15]																					
9	Public Health	KDADS, Rachel	Fund	1	12	2	22	0%	[Gantt bar for Proposal 9: Plan Duration from week 1 to 12; Awards Announced from week 3 to 12; Actual from week 12 to 18]																					



# Example Application & Guidelines

## SPARK Office of Recovery Committee CARES Act Connectivity Emergency Response Grant (CERG) GUIDELINES

### Program Overview

The Connectivity Emergency Response Grant (CERG) was created to address the increased need for internet connectivity in Kansas in response to the COVID 19 pandemic. Proposed projects should improve connectivity to unserved and underserved areas of Kansas to address the needs of telework, telehealth, distance learning, and other remote services through this competitive grant program.

### Eligible Applicants

Eligible applicants are Internet Service Providers (ISPs), cities, counties, non-profit organizations, and non-governmental entities.

### Eligibility Requirements

The key to eligibility is for there to be a demonstrated need for connectivity in the proposed project funded area as well as the applicant's demonstrated ability to carry out timely execution of proposed projects. This includes technical and financial capability.

- Any geography with a significant number of premises lacking access to terrestrial-based minimally adequate internet connectivity (residential  $\geq$  25/3 Mbps)
  - Areas indicated as unserved per FCC Form 477 shall be automatically considered unserved
  - Areas indicated as served per FCC Form 477 shall require additional supporting information demonstrating actual service availability
- Internet Service Providers (ISPs) may submit multiple applications by partnering with multiple communities. Preference for in-state operators
- Cost-sharing required from ISPs and/or local community
- The state share of total cost for a project may not exceed \$10 million
- No use of other federal funds is allowed for the same proposed project
- Project must comply with CARES Act funding requirements and deadlines

### Application Evaluation and Scoring

Priority will be given to projects that provide service in areas of the state with no access or inadequate access to affordable, quality broadband to mitigate adverse effects of Covid-19.

- Projects that provide service to community anchor institutions including schools, healthcare facilities, central business districts, libraries and community centers
- Grant applications will be evaluated based on the level of need, demonstration of Covid-19

## KDHE Proposals Timeline

### Case Investigator and Contact Tracer Timeline

- KDHE is currently contracting with Insight Global for contact tracers, so onboarding additional contact tracers will only take a few weeks.
- If the MOU has been prepared for KDHE case investigation and contact tracing. KDHE will onboard 25 contact tracers from Insight Global on 8/10/20 and the remaining 25 on 8/24/20.
- KDHE will monitor case investigations needs from local health departments and if additional surge capacity is needed. KDHE will contract with Insight Global for an additional 10 case investigators. From time of request until fulfillment of this new staffing requirement should take approximately two weeks.

### Cars for nurses

- Vehicles will be ordered as soon as KDHE fiscal processes will allow—by August 31 at the latest. No goods are being ordered under the LHD proposal.
- Funds for vehicles will leave our account by August 31; for LHD grants, by September 15 at the latest.

### Lab Capacity

- **Equipment**
  - By 8/14: Place Orders with Vendors, multiple Purchase Orders issued, and funds encumbered
  - By 10/15: By this date, all equipment should have been delivered and installed
  - By 10/30: Final invoices for equipment received and payment vouchers issued
- **Supplies**
  - By 8/14: Place orders for all supplies and establish shipping schedules
  - Expect shipments and appropriate invoices on or around 15<sup>th</sup> of the month in September, October November and December. Each shipment would come with an invoice of each shipment.
- **Staffing**
  - By 8/7: Begin recruitment process, initiate PARs or Contract for staff.
  - By 9/15: Expect most staff to be onboarded.
  - Expenses for staff paid out on payroll 10/2 through 11/27

Statewide Courier




# Update

# Status—Connectivity and Eco Devo Portal



---

- Connectivity applications—2—also under development
  - Each application has a common base of questions, plus sector-specific items
  - Goal is to be user-friendly, streamlined and transparent
- 

# Connectivity and Eco Devo Portal


---

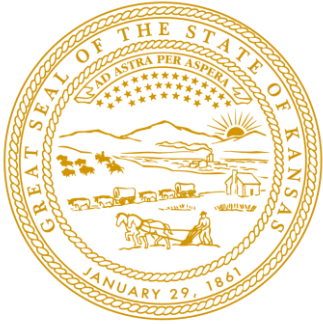
- Eco Devo: goes live **Thursday, August 13 at 4pm**
- Connectivity: goes live no later than 15 days after approval by SFC

# Application Review



---

- Expecting 10,000+ applications in a short period of time
  - In process of identifying knowledgeable review teams by application type
  - More details coming this week on process
- 



# BACK to BUSINESS

- COVID-19 RESPONSE HOME
- STATE OF KANSAS COVID RESOURCES
- COVID JOBS IN KANSAS
- PPE, MEDICAL SUPPLY PRODUCTION
- ADDITIONAL COVID RESOURCES

Kansans in every corner of the state have been affected by the COVID-19 pandemic. As we work to recover from the unprecedented economic situation caused by this virus, the state of Kansas is making emergency financial relief available from the federal CARES Act funding to those who need it most.

The Strengthening People and Revitalizing Kansas (SPARK) Taskforce has approved more than \$1.80 million in relief funding for connectivity and economic development in the state. These dollars are being awarded in the form of grants to eligible businesses.

## CORONAVIRUS RELIEF CONNECTIVITY & ECONOMIC DEVELOPMENT



### SMALL BUSINESS WORKING CAPITAL GRANTS

Kansas businesses with fewer than 500 employees are eligible to apply for Small Business Working Capital grants. Funds can be used to pay working capital expenses such as payroll, rent, mortgage insurance, utilities, inventory and more. Grants will be awarded on a rolling basis until funds are depleted.

#### ELIGIBILITY REQUIREMENTS

- Must be a for-profit or not-for-profit business owned and/or operated in the state of Kansas.
- Business must have 500 or fewer employees.
- Business must have been in operation since July 1, 2019.
- Business must be in good standing with the Kansas Department of Revenue.
- Business must be able to demonstrate a loss of at least 20% of gross revenues from January 1, 2020-June 30, 2020, over the previous period of July 1, 2019-December 31, 2019.
- Business plan to use all awarded funds exclusively for working capital expenses and be able to articulate how the funds will be used.
- The business must not have received more than \$100,000 in prior COVID-related state and/or federal funding.

#### AWARD AMOUNTS & NOTIFICATION

- Businesses may request grant awards up to \$50,000, but businesses aren't guaranteed the full amount of the award requested.
- Grants will be awarded on a rolling basis until funds have been depleted.
- Applicants will be notified of grant award or denial within 3-5 business days of completing the application.
- A formal grant agreement will be required prior to any funds being awarded.
- All grant recipients will be required to submit a report of how funds were used and the outcome of those activities within one (1) year of after receiving funds.

**APPLY NOW**



### PPE PROCUREMENT GRANTS

Need help procuring PPE such as face masks for your employees and sneeze guards for your registers at customer areas as you get back to business? PPE Procurement grants can help offset the cost of keeping your employees and customers safe by awarding grants up to \$10,000 per company.



### FOOD PROCESSING & SUPPLY GRANTS

Ensuring that all Kansans have access to safe, quality food is always important, but especially in times of crisis. Food Processing & Supply grants will be awarded to Kansas businesses with critical roles in securing the food supply for Kansas residents. Grants up to \$30,000 per company will be awarded to eligible companies.



### BROADBAND CONNECTIVITY GRANTS

Access to high-quality, high-speed internet is no longer a luxury, it's a necessity. Kansas across the state depend on broadband for critical needs such as healthcare access, online learning and remote work. Broadband Connectivity grants are available to companies seeking to expand access to all Kansans.



### COVID R&D AND PRODUCT DEVELOPMENT GRANTS

Kansas companies investing in R&D and/or product development help combat the spread of COVID-19 in Kansas, across the nation and around the world are eligible to apply for COVID R&D and Product Development grants. Grants will be awarded on a competitive basis.


**Kansas**  
Department of Commerce

1000 S.W. Jackson St, Suite 100  
Topeka, KS 66612  
(785) 296-3488  
Email

THE KANSAS EDGE	KEY INDUSTRIES	LIVING	PROGRAMS & SERVICES	ABOUT EXPORTING
Environment	Advanced Manufacturing	Arts and Culture	Business Incentives	Career Opportunities
Labor Market	Aerospace	Climate	Commercial University	Commissioners & Partners
Taxes	Renewable Energy	Cost of Living	Partnerships	Contact Us
Technology	Animal Health	Health and Wellness	Community Development	Upcoming Events
Transportation	BioScience	Sports and Recreation	Exporting & International	Executive Leadership
Utilities	Food Processing	Working	Business	Meet the Team
	Logistics/Distribution		Federal Opportunity Zones	Press Releases
			Investor Programs and Services	<b>STAY IN TOUCH</b>
			Minority & Women Business Development	[Facebook] [Twitter] [LinkedIn] [Email]
			Rural Opportunity Zones	Contact us



# KANSAS CONNECTIVITY



THERE ARE 156,518 KANSAS STUDENTS WITHOUT ADEQUATE HIGH-SPEED CONNECTION

31% OF STUDENTS IN KANSAS WITHOUT ADEQUATE HIGH-SPEED CONNECTION



## OPPORTUNITY

CARES ACT FUNDS AVAILABLE TO KANSAS: **\$60 MILLION**

- \$10 MILLION FOR SERVICES PROVIDERS TO FACILITATE LOW-INCOME CONNECTIVITY
- \$50 MILLION FOR INFRASTRUCTURE PROJECTS


## THE PROCESS



## THE OUTCOME:



INCREASED ACCESS TO TELEHEALTH AND TELEMEDICINE



INCREASED BROADBAND ACCESS FOR RURAL AND UNDERSERVED AREAS



INCREASED ACCESS FOR CONTINUOUS, DISTANCED LEARNING



AFFORDABLE, QUALITY BROADBAND FOR EVERY KANSAN

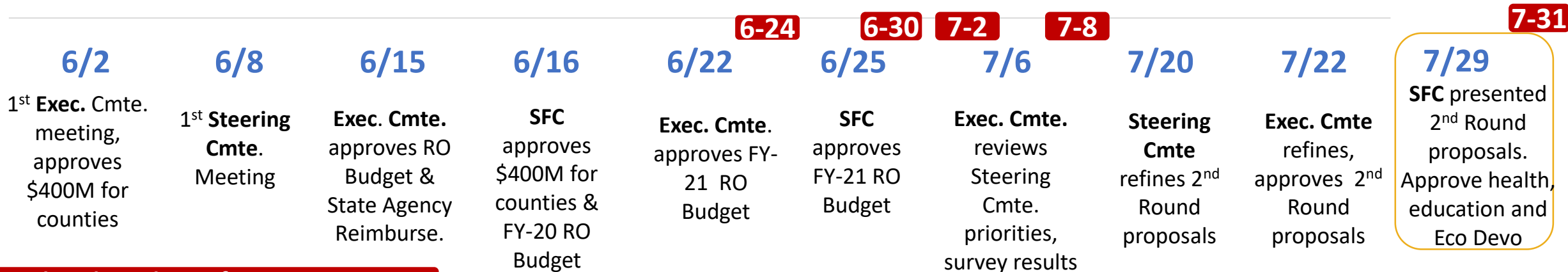
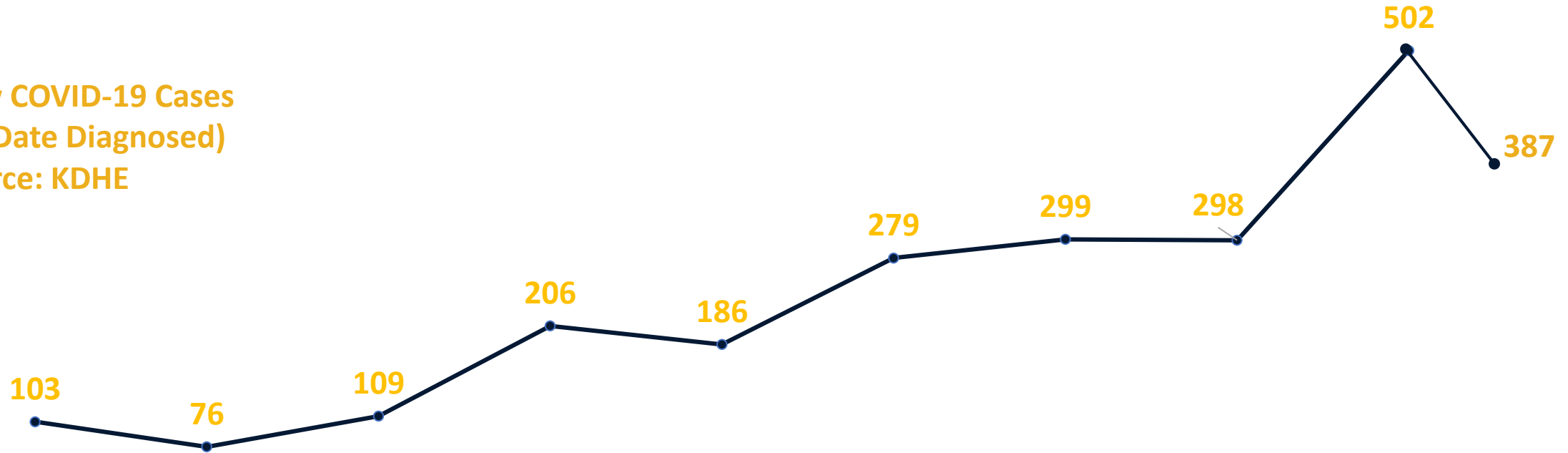


# SPARK

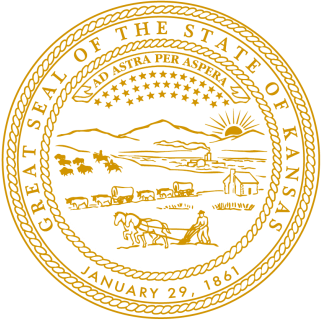
## Process Overview

# Factors outside our control require a flexible, responsive process

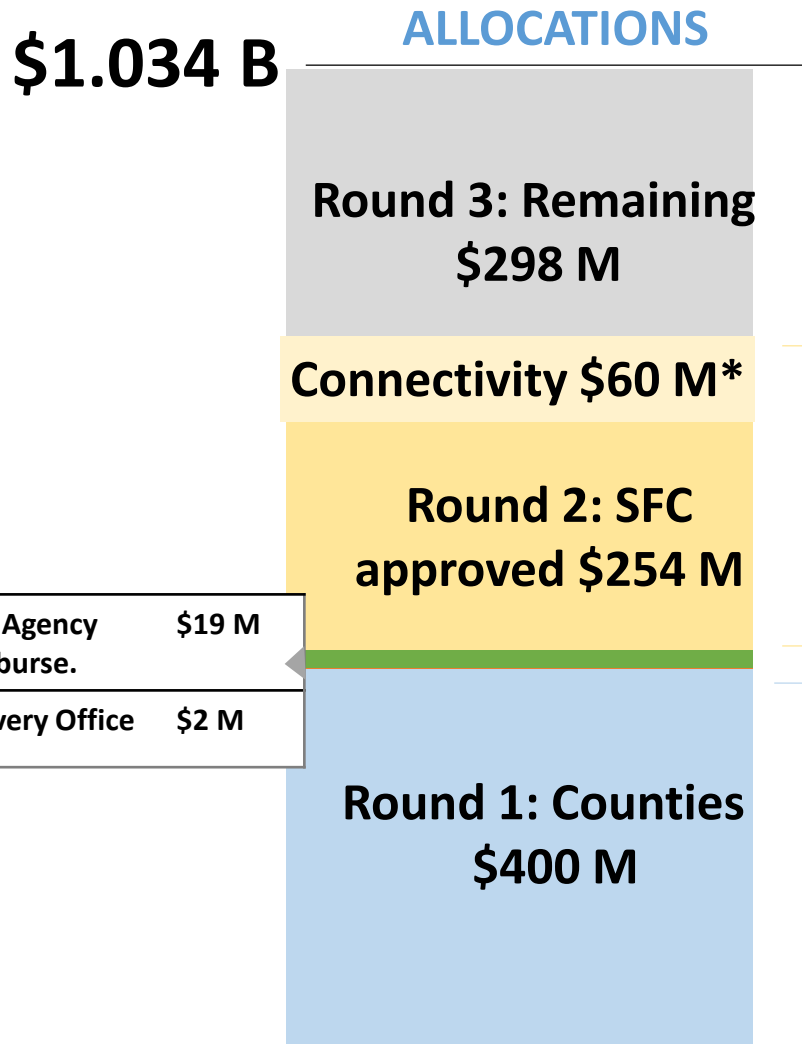
**New COVID-19 Cases  
(By Date Diagnosed)**  
Source: KDHE



**Updated Guidance from U.S. Treasury**



# Factors within our control require a transparent, accountable, collaborative process



Rolling, dynamic process

- Spending reports due:
- 8/15
  - 9/15 – last approval

- Deadlines will hold rounds 1-2 allocations **accountable**.
- Funds not used by the deadline will be **recouped for round 3**
- Recovery Office will provide **ongoing updates to SFC and SPARK** about spending to date, additional funds available for round 3.

\*pending SFC approval

# 150 Days

Until December 30, counting  
today!



# 150 Days

Let's work together to make  
them all count for Kansas!



# SPARK & SFC feedback shaped proposed implementation sched.

## You asked for:

- ✓ Improved communication with Kansans
- ✓ Greater engagement with Steering Committee
- ✓ Refine processes and schedule more clearly

## Our suggestions:

- ✓ Some combined Executive & Steering Committees meetings with robust agendas
- ✓ Listening sessions?
- ✓ Ongoing updates of expenses, upcoming actions for Kansans
- ✓ Switch from Monday meetings



# August Major Milestones & Input Opportunities

## AUGUST

3 Executive Committee Meeting • Process, Round 3 considerations

Steering Committee Meeting TBD • Process, Round 3 considerations

12 SFC Meeting (connectivity/consultant)?

14 Target date for some round 2 apps to open

15 County Reports Due

Combined SPARK Meeting TBD

- Review 2<sup>nd</sup> Round progress
- Ex. Cmte. approves \$10 M +
- Review county spending summary to identify potential gaps for Round 3

31 Target date to have all round 2 apps open

Days Remaining 121 Days

8/31

9/30

10/31

11/30

12/30

**To meet schedule  
we must  
accomplish this  
month:**

- ✓ Distribute some round 2 funds
- ✓ Get consultant onboard
- ✓ Open applications for round 2



# How a Combined SPARK Meeting Could Work

---

2-Hour Meeting In-Person/Zoom hybrid



**Group reviews & discusses proposals**



## **If Strong Group Consensus:**

- Executive Committee could vote on recs immediately following the joint meeting

## **If more work is needed:**

- RO submits modifications to SPARK
- SPARK members review submit their thoughts via survey. Results shared with SPARK.
- Within a week, Executive Committee meets to vote

# Sept. Major Milestones & Input Opportunities

SEPT.

1

Submit report to SFC, Kansans • Expenditures to date  
• Round 3 criteria being considered

Stakeholder listening sessions?

7

Begin scoring round 2 apps

10

Begin recoup unplanned round 1 funds

15

Final approval for county spending plans

Combined SPARK Meeting **TBD** • Review Round 2 selections & finalize Round 3 criteria  
• Ex. Cmte. approves applications exceeding \$10 M

25

Target date for round 3 applications open

**To meet schedule we must accomplish this month:**

- ✓ Select & approve some round 2 projects
- ✓ Open round 3 applications

Days Remaining 91 Days

8/31

9/30

10/31

11/30

12/30

# Oct. Major Milestones & Input Opportunities

OCT.

7 Begin scoring 1<sup>st</sup> batch of round 3 selections

15 Begin rolling recoup of Round 2 funds

Combined SPARK Meeting **TBD**

- Review Round 3 selections
- Develop contingency plans
- Ex. Cmte. approves applications exceeding \$10 M

23 SFC presented round 3 selections for approval, review possible contingency plans

31

**To meet schedule we must:**

- ✓ Approve Round 3 selections
- ✓ Develop contingency plans

Days Remaining 60 Days

8/31

9/30

10/31

11/30

12/30

## Nov & Dec: Major Milestones & Input Opportunities

---

- Ongoing reports of expenditures & progress
- Meetings called, if needed, to implement contingency plans to avoid having to turn back funds
- Final report submitted to SFC, SPARK on Jan. 20

# Reporting Dates

- 8/1 Non-CRF Expenditure reports due to RO for the period of 3/1-7/15
- 8/15 Direct Aid & Reimbursement Reports from Counties
- 9/15 Latest date for all direct aid plans reviewed/approved
- 9/1 Non-CRF Expenditure reports due to RO for the period of 7/15-8/15
- 9/21 (Formal) Q2 report submitted to Treasury
- 10/1 Non-CRF Expenditure reports due to RO for the period of 8/15-9/15
- 10/7 Round 1 Expenditure reports for the period covering 9/1/20-9/30/20 due
- 10/13 Q3 report submitted to Treasury
- 11/1 Non-CRF Expenditure reports due to RO for the period of 9/15-10/15
- 12/1 Non-CRF Expenditure reports due to RO for the period of 10/15-11/15
- 12/10 Round 1 Expenditure reports for the period covering 10/1/20-11/31/20 due



# Implementation Process Benefits & Discussion Points

## Benefits:

- ✓ Allows SFC & Steering Committee opportunities to review and provide input prior to any Executive Committee votes
- ✓ Built in safeguards
- ✓ Seeks input from Kansans
- ✓ Ongoing communication for accountability

## For Discussion:

Do you have any concerns about combined SPARK meetings? Other concerns?

Are there things missing from this schedule?

What else would you like to see from the Recovery Office?





# Round 3 Considerations

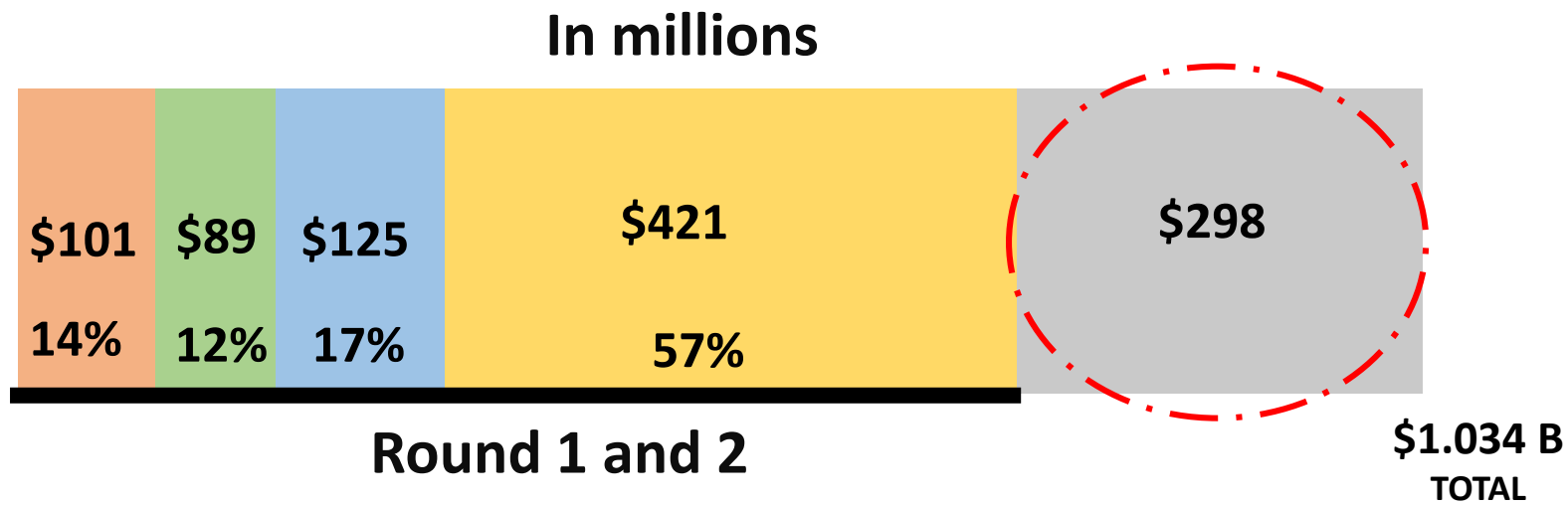
# Investment Portfolio by Role They Serve (Rounds 1 & 2)

State & Local Govt.	Public Health Response	Economic Recovery	Lasting Impact Serves Kansas 5+ yrs.
<ul style="list-style-type: none"> <li>• County distribution</li> <li>• State agency reimbursements</li> </ul>	<ul style="list-style-type: none"> <li>• Round 2 public health proposals</li> </ul>	<ul style="list-style-type: none"> <li>• Round 2 Eco Devo proposals</li> <li>• Childcare support</li> <li>• Tech for families</li> </ul>	<ul style="list-style-type: none"> <li>• Connectivity*</li> <li>• Higher Ed.</li> </ul>





# CRF Round 1& 2 **Allocations**, note **Distribution** may be different



- Right balance?
- Adjustments for round 3 needed?
- Other categories of analysis you'd prefer?

Public Health Response    State & Local Govt.    Lasting Impact  
Economic Recovery    Remaining Funds for Round 3

Note:  
State - \$21 M  
Local - \$400 M



Questions?